MINERVA PRESS RELEASE



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Minerva ČR to implement new QAD enterprise system at Tesla Blatná

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With the introduction of the QAD ERP system, Tesla Blatná will obtain comprehensive data to help streamline and manage the company's internal processes and the work of its employees.

Minerva ČR, the exclusive provider of QAD Enterprise Applications in the Czech Republic and Slovakia, today announced that it has signed a contract to supply and implement the QAD ERP solution for Tesla Blatná. Minerva and QAD were selected because of the comprehensive functionality of QAD ERP and Minerva's excellent industry references.

Tesla Blatná is a company with a fifty-year tradition of manufacturing electrical equipment in south Bohemia for both domestic and overseas markets. It supplies parts for motor vehicles, electrical components, chargers for cordless power tools, electronics for hand tools and other parts and equipment. An in-house development team ensures ongoing evolution of the company's products and is supported by experienced sales and support teams. This helped Tesla Blatná, which employs over 400 workers to achieve revenues of more than CZK 380 million in 2012.

Miroslav Vaňáč is Finance Director as well as head of the project at Tesla Blatná and explains why the company invested in Minerva and QAD. "We chose Minerva ČR primarily because they are a long-term stable provider of ERP systems within our market and offer an integral and comprehensive information system that is particularly suitable for managing all processes in manufacturing companies. The commitment to ongoing system development, solid references from other companies that use the QAD ERP system as well as the provision of excellent support all played a key role in our final decision."

The enterprise solution that Minerva ČR is implementing at Tesla is based on the QAD ERP system with TPV+ modules for the technical preparation of data for production, DMS and task management as well as a B2B module for sales support. The automatic selection of data covers and will accelerate the processes of production and distribution. Supplementary modules will assist with the management of wages, attendance, maintenance, meals and the cafeteria.

Vaňáč comments on the benefits that the system will bring to Tesla Blatná.

"We expect that the implementation of the QAD ERP system will provide quality information concerning all areas of decision-making throughout the business. This will improve all



company processes, especially in the area of managing inventory and will lead to savings in the manufacturing process."

The implementation of the system has already begun with completion planned for later in the year. The company intends to go fully live in January 2014.

MINERVA is the exclusive provider of QAD Enterprise Applications in the Czech Republic and Slovakia and serves as a QAD distributor in Eastern Europe.

Minerva Česká republika is a company with a strong customer focus and strategy oriented towards enterprise applications for manufacturing and distribution companies. It is committed to helping customers improve their overall company management with greater efficiency, control and productivity through the implementation of the correct IT system. Minerva ČR provides its customers with a full line of services, from software implementation through business process optimization consultancy, system integration, world-class e-business solutions and outsourcing. Apart from the Czech Republic and Slovakia, Minerva also operates in Ukraine, Lithuania, Hungary and Romania, serving more than 150 manufacturing and distribution companies. The QAD Enterprise Applications system has been rated by independent analysts on a long-term basis as an industry-focused ERP system with the shortest period of implementation and a low total cost of ownership (TCO). The solution's flexible and open architecture provides a solid foundation for further company growth. QAD Enterprise Applications software is available in 26 languages. For detailed information please visit www.minerva-is.eu.

