

## MINERVA PRESS RELEASE



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### Minerva ČR: Serving more than 150 customers in 20 years

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*Minerva Czech Republic, the exclusive supplier of QAD Enterprise Applications (QAD EA) in the Czech Republic and Slovakia, this year celebrates the 20th anniversary of successful business in the Czech IT market. Since its inception in 1992, the company has acquired more than 150 customers and last year achieved an annual turnover of CZK 233 million. This places Minerva ČR among the top five suppliers of ERP systems in the Czech Republic (source: IDC).*

"Since the foundation of our company in 1992, the Czech ERP market has changed almost beyond recognition, and I am proud to say that our company has always been a stable and a reliable partner for all of our clients," said **Peter Koptík, Sales Director and Chairman of Minerva ČR**. He continues, "With a strong customer base and increasing sales, the company is now among the key players in the ERP market and a leading supplier to manufacturing companies. On this occasion, I would like to thank QAD for its long-term support and partnership, and of course our clients, whose cooperation and trust stand at the core of our success."

Minerva ČR specialises primarily in meeting the needs of manufacturing and distribution companies. For example, it is the only Czech company in the automotive organization ODETTE that provides training to automotive suppliers in the global standard MMOG/LE. The company's clients include Johnson Controls, TRW, Jitona, KORADO, Madeta, United Bakeries, Unex, Tesla LH, SpofaDental, FEI, Laird Technologies, and many others.

Since 1993, the company has been the exclusive supplier of QAD enterprise applications, currently used by over 2,800 companies from 97 countries in a wide range of industries including automotive, consumer goods manufacturing, food processing, engineering, pharmaceuticals, and healthcare (equipment and materials). Thanks to strong and steady growth, Minerva ČR has become the largest QAD distributor and strategic partner in the EMEA region. Looking ahead, it is planning to further develop QAD products and services, particularly in the field of integrated Business Process Management functionality.

"Minerva ČR is a key partner within our business strategy in the EMEA region and it is my pleasure to congratulate the entire team on such an important anniversary," said **Jean-Claude Walravens, Senior Vice President of QAD (EMEA)**. He continues, "During this time we have awarded Minerva ČR four QAD Quick Implementation Awards and six Distributor of the Year awards within the overall evaluation of our distributors in the EMEA region. I would like to thank them for an excellent partnership and I wish them another 20 years of mutual cooperation as well as many more satisfied customers."



