

MINERVA PRESS RELEASE



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QAD Acquires DynaSys S.A. Supply Chain Planning Solution Provider. Minerva expands its portfolio.

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Expanding Capabilities in Forecasting, Planning and Optimizing the Overall Supply Chain

QAD Inc. (NASDAQ: QADA) (NASDAQ: QADB), a leading provider of enterprise software and services for global manufacturing companies, today said it has acquired Strasbourg, France-based DynaSys S.A., a leading provider of supply chain planning software solutions, for €6.0 million (or approximately US\$7.5 million).

DynaSys generated revenues of approximately €5.0 million in 2011 and has approximately 40 employees. QAD plans to build on DynaSys' existing markets and further expand the penetration of n.SKEP, DynaSys' flagship product, into QAD's global customers and the global supply chain planning market. DynaSys will operate as a division of QAD. QAD expects the acquisition will add some additional revenue to the second quarter of FY13, however, at this time, the company has no formal update to its prior financial guidance.

"We are very pleased to welcome DynaSys into the QAD organization," said QAD Chairman and President Pamela Lopker. "We are excited about the supply chain planning capabilities that DynaSys brings to the QAD product suite, as well as the top-tier customers already using their solution. DynaSys has developed a unique set of capabilities in their n.SKEP product set that we believe will benefit many of our global customers and other companies striving to improve their supply chain effectiveness."

"At QAD we have a vision for the future where every customer can call themselves an Effective Enterprise, with every business process working at peak efficiency and perfectly aligned to their strategic goals," continued Lopker. "This acquisition will aid in making that vision a reality by adding additional strength to our current supply chain planning capabilities. In addition, DynaSys is rich in both talent and technology, with exceptional customer commitment, so we see a strong cultural fit between the organizations."

Ariel Weil, CEO of DynaSys, has been named general manager of QAD's DynaSys Division.

"We are very excited to be joining QAD, and believe that by joining forces we will be able to continue to serve our existing customers, as well as expand to even more global markets. This is a positive move for DynaSys, QAD, and all of our customers," Weil said. "By leveraging QAD's global footprint and strategic focus on emerging markets, we will be better able to serve existing and new customers in additional geographies. We look forward to a successful future as part of QAD as we



work together to improve global supply chain effectiveness, and help customers become effective enterprises.”

Founded in 1985, DynaSys provides an integrated suite of demand and supply chain planning solutions. DynaSys customers are primarily in France and other countries in Europe. DynaSys has strong penetration in the luxury goods retail and distribution markets, delivering products that handle the challenges of managing complex global supply chains and fluctuating customer demand. Additionally, DynaSys targets the food and beverage and retail markets, where the ability to plan millions of items simultaneously is critical to successful supply chain optimization. DynaSys also has customers in the pharmaceutical, cosmetics and chemical markets, often supporting them in highly regulated environments.

Minerva Czech Republic, as an important QAD partner for the Czech and Slovak Republics, after the releasing the product for partners, will work on its localization and then will offer its customers. "We welcome this step of QAD. N.SKEP system for supply chain planning will help us expand our activities in the retail and complete our portfolio for manufacturing and distribution companies." said Peter Koptík, Sales Director and Chairman of Minerva Czech Republic.

DynaSys' main solution, n.SKEP, is a fully integrated supply chain planning suite. n.SKEP has been built on a single coherent architecture featuring 'single click collaborative®' technology that provides the different players involved in the supply chain access to all decision elements in order to commit to a demand forecast plan. n.SKEP features a memory resident planning model with a common user interface metaphor across all functions; addresses planning related to demand, distribution, production, procurement and master planning; and supports a fully integrated 'real time' approach to sales and operations planning (S&OP). The memory resident architecture allows extremely high system performance and simulation for demand calculation for millions of items.

MINERVA is the exclusive provider of QAD Enterprise Applications in the Czech Republic and Slovakia and serves as a QAD distributor in Eastern Europe.

Minerva Česká republika is a company with a strong customer focus and strategy oriented towards enterprise applications for manufacturing and distribution companies. It is committed to helping customers improve their overall company management with greater efficiency, control and productivity through the implementation of the correct IT system. Minerva ČR provides its customers with a full line of services, from software implementation through business process optimization consultancy, system integration, world-class e-business solutions and outsourcing. Apart from the Czech Republic and Slovakia, Minerva also operates in Ukraine, Lithuania, Hungary and Romania, serving more than 150 manufacturing and distribution companies. The QAD Enterprise Applications system has been rated by independent analysts on a long-term basis as an industry-focused ERP system with the shortest period of implementation and a low total cost of ownership (TCO). The solution's flexible and open architecture provides a solid foundation for further company growth. QAD Enterprise Applications software is available in 26 languages. For detailed information please visit www.minerva-is.eu.

