

MINERVA PRESS RELEASE



CONTACT: Alena Pribišová, Marketing Manager, Minerva Czech Republic  
Tel: + 420 543 251 119, GSM: 602 154 934  
E-mail: [marketing@minerva-is.cz](mailto:marketing@minerva-is.cz), [www.minerva-is.eu](http://www.minerva-is.eu)

**The expanding FERMAT group invests in future growth with the QAD ERP system from Minerva Czech Republic**

Prague, October 4, 2012

*The QAD ERP system covers all of the FERMAT group's enterprise processes and reduces production times.*

Minerva ČR, the exclusive provider of QAD Enterprise Applications in the Czech Republic and Slovakia, today announced that it has signed a contract to supply and implement the QAD RAPID ERP system for Small to Medium sized Businesses (SMB) in the expanding Czech-based FERMAT group of companies. Minerva and QAD were selected ahead of systems by Microsoft and SAP, largely due to the comprehensive nature of QAD and positive feedback from Minerva customers.

FERMAT is a leading Czech manufacturer and supplier of horizontal boring machines. The company delivers and installs them for machine manufacturing and the production of precision components in a variety of industrial sectors throughout the world. The company has been aggressively expanding into new markets and recently took advantage of the opportunity presented by the economic recession to invest in three manufacturing firms – HMB Liberec, Strojtos Lipník and Pressl Rokycany. The resulting expanded FERMAT group of companies now has its main manufacturing and assembly centres located in Brno and Prague with sales agencies in the Czech Republic and Slovakia, Hungary, the USA, Canada, India and China.

A sharp increase in production volume amounting to annual growth of c. 30% in recent years combined with higher demands on production planning and the fast expansion of the group led the FERMAT management to recognise the need to invest in a state-of-the-art, fully integrated ERP system. Jiří Haluza, the head of the tender who is also managing the implementation project explains why QAD was chosen ahead of systems by Microsoft and SAP in a multi-round tender. “Visits to Minerva customers played an important role in the decision-making process. We visited two customers and observed that all the processes in custom and combined engineering production were comprehensively covered by the QAD system.” He continues, “Our primary focus for the new system is in the area of production management, especially production planning. However, the system will bring other additional economic benefits of the solution which are equally as important.”

The entire project, which will gradually include all of the companies in the group, has been divided into several stages. The first stage involves the implementation of the QAD ERP system at the group's manufacturing plants in Brno and Prague. This will be enhanced, for example, by automatic Shop Floor Data Collection utilising barcodes. The implementation and use of the QAD ERP system at



